# PINNACLE BANCSHARES ANNOUNCES RESULTS FOR FIRST QUARTER ENDED MARCH 31, 2020 

Jasper, Alabama (April 7, 2020) - Robert B. Nolen, Jr., President and Chief Executive Officer of Pinnacle Bancshares, Inc. (OTC Pink: PCLB), today announced Pinnacle's results of operations for the first quarter ended March 31, 2020:

- For the three months ended March 31, 2020, Pinnacle reported net income of $\$ 841,000$, compared to $\$ 665,000$ for the three months ended March 31, 2019. Included in net income for the first quarter 2020 was approximately $\$ 120,000$ gain on sale of securities, net of tax. These were no such gains recorded during the first quarter 2019.
- Net interest income after the provision for loan losses for the three months ended March 31, 2020 , was $\$ 2,022,000$, compared with $\$ 1,944,000$ in the same period last year.
- For the three months ended March 31, 2020, basic and diluted earnings per share were each $\$ 0.82$. For the same period in 2019 basic and diluted earnings per share were each $\$ 0.64$.
- For the three months ended March 31, 2020, return on average assets was $1.39 \%$, compared to $1.20 \%$ in the comparable 2019 period.

The Company's net interest margin was $3.68 \%$ for the three months March 31, 2020, compared to $3.81 \%$ for the three months ended March 31, 2019.

At March 31, 2020, Pinnacle's allowance for loan losses as a percent of total loans was $2.12 \%$, compared to $2.07 \%$ at December 31, 2019. At March 31, 2020, the allowance for loan losses as a percent of nonperforming loans was $1408.92 \%$, compared to $1362.66 \%$ at December 31, 2019. Nonperforming assets were $\$ 157,000$ at March 31, 2020, compared to $\$ 158,000$ at December 31, 2019. The ratio of nonperforming assets to total loans was .15\% at both March 31, 2020, and December 31, 2019.

Pinnacle was classified as "well capitalized" at March 31, 2020. All capital ratios are significantly higher than the requirements for a well-capitalized institution.

Dividends of $\$ .19$ per share were paid to shareholders during the first quarter of both 2020 and 2019.

The outbreak of the recent coronavirus ("COVID-19")' , or an outbreak of another highly infectious or contagious disease, could adversely affect our business activities, financial condition and results of operations.

Our business is dependent upon the willingness and ability of our customers to conduct banking and other financial transactions. The spread of a highly infectious or contagious disease, such as COVID19 , could cause severe disruptions in the U.S. economy, which could in turn disrupt the business, activities, and operations of our customers, as well as our business and operations. Moreover, since the beginning of January 2020, the coronavirus outbreak has caused significant disruption in the financial markets both globally and in the United States. The spread of COVID-19, or an outbreak of another highly infectious or contagious disease, may result in a significant decrease in business and/or cause our customers to be unable to meet existing payment or other obligations to us, particularly in the event of a spread of COVID-19 or an outbreak of an infectious disease in our market area. Although we maintain contingency plans for pandemic outbreaks, a spread of COVID-19, or an outbreak of another contagious disease, could also negatively impact the availability of key personnel necessary to conduct our business activities. Such a spread or outbreak could also negatively impact the business and operations of thirdparty service providers who perform critical services for us. If COVID-19, or another highly infectious or contagious disease, spreads or the response to contain COVID-19 is unsuccessful, we could experience a material adverse effect to our business, financial condition, and results of operations.

## Forward-Looking Statements

Information contained in this press release, other than historical information, may be considered forward-looking in nature and is subject to various risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or expected. Pinnacle undertakes no duty to update any forward-looking statement to conform the statement to actual results or changes in Pinnacle's expectations. Certain tabular presentations may not reconcile because of rounding.

Pinnacle Bancshares, Inc.'s wholly owned subsidiary Pinnacle Bank has seven offices located in central and northwest Alabama.

## PINNACLE BANCSHARES, INC. <br> AND SUBSIDIARY

## UNAUDITED FINANCIAL HIGHLIGHTS

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Net Income | \$ | 841,000 | \$ | 665,000 |
| Weighted average basic shares outstanding |  | 1,019,389 |  | 1,039,479 |
| Weighted average diluted shares outstanding |  | 1,019,389 |  | 1,039,479 |
| Dividend per share | \$ | . 19 | \$ | . 19 |
| Provision for loan losses | \$ | - | \$ | - |
| Basic and diluted earnings per share | \$ | 0.82 | \$ | 0.64 |
| Performance Ratios: (annualized) |  |  |  |  |
| Return on average assets |  | 1.39\% |  | 1.20\% |
| Return on average equity |  | 11.44\% |  | 9.48\% |
| Interest rate spread |  | 3.45\% |  | 3.59\% |
| Net interest margin |  | 3.68\% |  | 3.81\% |
| Operating cost to assets |  | 2.64\% |  | 2.81\% |
|  |  | h 31, 2020 |  | udited) <br> ber 31, 2019 |
| Total assets | \$ | 244,600,000 | \$ | 230,435,000 |
| Loans receivable, net | \$ | 102,092,000 | \$ | 101,500,000 |
| Deposits | \$ | 211,452,000 | \$ | 194,361,000 |
| Brokered CD's included in deposits | \$ | 17,985,000 | \$ | 17,915,000 |
| Total stockholders' equity | \$ | 28,111,000 | \$ | 30,788,000 |
| Book value per share | \$ | 28.31 | \$ | 29.81 |
| Total average stockholders' equity to asset ratio |  | 12.17\% |  | 12.98\% |
| Asset Quality Ratios: |  |  |  |  |
| Nonperforming loans as a percent of total loans |  | .15\% |  | .15\% |
| Nonperforming assets as a percent of total loans |  | .15\% |  | .15\% |
| Allowance for loan losses as a percent of total loans |  | 2.12\% |  | 2.07\% |
| Allowance for loan losses as a percent of nonperforming loans |  | 1408.92\% |  | 1362.66\% |

## PINNACLE BANCSHARES, INC. <br> AND SUBSIDIARY

## CONDENSED CONSOLIDATED STATEMENTS OF CONDITION



## PINNACLE BANCSHARES, INC. <br> AND SUBSIDIARY

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

 Three Months Ended March 31, 2020 and 2019|  | 2020 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |
| Loans, including fees | \$ | 1,431,258 | \$ | 1,429,293 |
| Taxable securities |  | 749,227 |  | 562,848 |
| Nontaxable securities |  | 106,123 |  | 159,498 |
| Other interest |  | 19,132 |  | 41,655 |
| Total interest income |  | 2,305,740 |  | 2,193,294 |
| Interest expense |  |  |  |  |
| Deposits |  | 240,037 |  | 188,069 |
| Borrowings and repurchase agreements |  | 3,330 |  | 17,312 |
| Subordinated debentures |  | 40,100 |  | 44,000 |
| Total interest expense |  | 283,467 |  | 249,381 |
| Net interest income |  | 2,022,273 |  | 1,943,913 |
| Provision for loan losses |  | - |  | - |
| Net interest income after provision for loan losses |  | 2,022,273 |  | 1,943,913 |
| Other income |  |  |  |  |
| Fees and service charges on deposit accounts |  | 365,647 |  | 327,284 |
| Servicing fee income, net |  | 1,423 |  | 1,714 |
| Bank owned life insurance |  | 94,186 |  | 90,006 |
| Mortgage fee income |  | 12,006 |  | 7,569 |
| Net gain on sale of other real estate owed |  | - |  | 967 |
| Net gain on sale of securities available for sale |  | 152,658 |  | - |
| Total other income |  | 625,920 |  | 427,540 |
| Other expenses |  |  |  |  |
| Salaries and employee benefits |  | 940,542 |  | 914,824 |
| Occupancy expenses |  | 201,705 |  | 197,299 |
| Marketing and professional expenses |  | 59,246 |  | 63,977 |
| Other operating expenses |  | 389,240 |  | 384,403 |
| Total other expenses |  | 1,590,733 |  | 1,560,503 |
| Income before income taxes |  | 1,057,460 |  | 810,950 |
| Income tax expense |  | 216,849 |  | 145,961 |
| Net income | \$ | 840,611 | \$ | 664,989 |
| Basic and diluted earnings per share | \$ | 0.82 | \$ | 0.64 |
| Cash dividends per share | \$ | 0.19 | \$ | 0.19 |
| Weighted-average basic and diluted shares outstanding |  | 1,019,389 |  | 1,039,479 |

## PINNACLE BANCSHARES, INC. <br> AND SUBSIDIARY

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY <br> Three Months Ended March 31, 2020 and 2019

|  | Common Stock |  |  | Additional <br> Paid-in <br> Capital |  | Treasury <br> Stock |  | Retained <br> Earnings |  | Accumulated <br> Other <br> Comprehensive <br> Income (Loss) |  | Total Stockholders’ Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2018 | 1,872,313 | \$ | 18,723 | \$ | 8,923,223 | \$ | (11,464,104) | \$ | 30,343,475 | \$ | $(614,718)$ | \$ | 27,206,599 |
| Net income | - |  | - |  | - |  | - |  | 664,989 |  |  |  | 664,989 |
| Cash dividends declared, \$0.19 per share | - |  | - |  | - |  | - |  | $(197,335)$ |  | - |  | $(197,335)$ |
| Purchase of treasury stock | - |  |  |  | - |  | $(130,278)$ |  |  |  |  |  | $(130,278)$ |
| Other comprehensive income | - |  | - |  | - |  | - |  | - |  | 1,049,839 |  | 1,049,839 |
| Balance, March 31, 2019 | 1,872,313 | \$ | 18,723 | \$ | 8,923,223 | \$ | (11,594,382) | \$ | 30,811,129 | \$ | 435,121 | \$ | 28,593,814 |
| Balance, December 31, 2019 | 1,872,313 | \$ | 18,723 | \$ | 8,923,223 | \$ | (11,730,888) | \$ | 32,445,916 | \$ | 1,130,578 | \$ | 30,787,552 |
| Net income | - |  | - |  | - |  | - |  | 840,611 |  | - |  | 840,611 |
| Cash dividends declared, $\$ 0.19$ per share | - |  | - |  | - |  | - |  | $(194,354)$ |  | - |  | $(194,354)$ |
| Purchase of treasury stock | - |  | - |  | - |  | ( $1,173,412$ ) |  | - |  | - |  | $(1,173,412)$ |
| Other comprehensive loss | - |  | - |  | - |  | - |  | - |  | (2,149,147) |  | $(2,149,147)$ |
| Balance, March 31, 2020 | 1,872,313 | \$ | 18,723 | \$ | 8,923,223 | \$ | (12,904,300) | \$ | 33,092,173 | \$ | $(1,018,569)$ | \$ | 28,111,250 |

## PINNACLE BANCSHARES, INC. <br> AND SUBSIDIARY

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Three Months Ended March 31, 2020 and 2019

|  | 2020 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |  |
| Net income | \$ | 840,611 | \$ | 664,989 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 95,319 |  | 83,553 |
| Net amortization of securities |  | 67,250 |  | 88,940 |
| Gain on sale of securities available for sale |  | $(152,658)$ |  | - |
| Gain on sale of other real estate owned |  | - |  | (967) |
| Bank owned life insurance |  | $(94,186)$ |  | $(90,006)$ |
| Decrease in accrued interest receivable |  | 197,846 |  | 241,476 |
| Increase (decrease) in accrued interest payable |  | 5,055 |  | $(7,660)$ |
| Net other operating activities |  | $(444,397)$ |  | 14,856 |
| Net cash provided by operating activities |  | 514,840 |  | 995,181 |
| INVESTING ACTIVITIES |  |  |  |  |
| Net increase in loans |  | $(143,420)$ |  | $(2,427,397)$ |
| Net increase in interest-bearing deposits in banks |  | $(1,091,768)$ |  | $(4,071,504)$ |
| Purchase of securities available for sale |  | $(21,737,575)$ |  | - |
| Proceeds from sales of securities available for sale |  | 2,732,970 |  | - |
| Proceeds from maturing or callable securities available for sale |  | 4,623,758 |  | 1,467,090 |
| Net redemption of restricted equity securities |  | 34,000 |  | 188,500 |
| Proceeds from sale of other real estate owned, net of expenses |  | - |  | 9,999 |
| Purchase of premises and equipment |  | $(180,984)$ |  | $(148,177)$ |
| Net cash used in investing activities |  | $(15,763,019)$ |  | $(4,981,489)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Net increase in deposits |  | 17,090,449 |  | 8,890,606 |
| Net decrease in other borrowings |  | - |  | $(4,500,000)$ |
| Purchase of treasury stock |  | $(1,173,412)$ |  | $(130,278)$ |
| Payments of cash dividends |  | $(194,354)$ |  | $(197,335)$ |
| Net cash provided by financing activities |  | 15,722,683 |  | 4,062,993 |
| Net increase in cash and cash equivalents |  | 474,504 |  | 76,685 |
| Cash and cash equivalents at beginning of year |  | 1,814,912 |  | 1,611,283 |
| Cash and cash equivalents at end of year | \$ | 2,289,416 | \$ | 1,687,968 |
| SUPPLEMENTAL DISCLOSURE |  |  |  |  |
| Cash paid during the year for: |  |  |  |  |
| Interest | \$ | 278,412 | \$ | 257,041 |
| Taxes | \$ | 402,131 | \$ | - |
| OTHER NONCASH TRANSACTIONS |  |  |  |  |
| Real estate acquired through foreclosure | \$ | - | \$ | 9,032 |

